

2011 ANNUAL REPORT

WE ARE HARD-WORKING PASSIONATE OPTIMISTIC INCLUSIVE FUN



FROM THE DIRECTOR

Dear Friends,

EarthCorps turns 20 next year! This milestone provides an opportunity to reflect on the accomplishments that position us to make an even bigger impact in our next 20 years.

First, EarthCorps has managed well through a down economy. These past four years have been difficult for nonprofits, yet and programmatically. We have built on our strengths, streamlined programs, and leveraged opportunities for growth. Second, EarthCorps is recognized nationally as a leader among conservation corps. No other corps combines scale volunteerism, and provides science-based ecological expertise like EarthCorps. And third, we have committed ourselves to leadership training and development. Our greatest impact is through our graduates, many of whom work positions across the U.S. and in 80 countries around the world. We are committed to delivering the strongest, most relevant training to equip the next generation of environmental leaders. Our graduates represent our best hope for the future of our planet. They are hardworking, passionate, and optimistic. They aspire to change the world, and we know they will.

So what's next for EarthCorps? We are focused on developing a new strategic plan this year. This is a time to take stock of where we have been and to dream big for our future. I look forward to sharing our plans with you and including you as we move forward!

Sincerely,

Steve Dubiel, Executive Director

LEADERSHIP

EarthCorps is recognized nationally as a leader among conservation corps. No other corps combines an international component, engages wide-scale volunteerism, and provides sciencebased ecological expertise like EarthCorps.



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Design by Alumna Allie May (WI '08-'10)



THE BOTTOM LINE

The past four years have been difficult for nonprofits, yet EarthCorps has emerged stronger financially and programmatically. We have streamlined our programs through an AmeriCorps grant from the Washington Commission for National and Community Service, and leveraged opportunities for growth by joining forces with Friends of the Hylebos.



"Our graduates represent our best hope for the future of our planet. They are hardworking, passionate, and optimistic. They aspire to change the world, and we know they will."

REMEMBERING SCOTT WHITE

At EarthCorps, we aspire to grow leaders who change the world. As we do that, we seek out role models who live out our values—integrity, sustainability, inclusivity, service, and optimism. It is the rare leader who embodies each of those values. Scott White embodied those values equally in public and in private. Scott worked tirelessly to create the world that he wanted for his children and for future generations. Scott was also an ardent EarthCorps supporter.

Washington State Senator Scott White died on October 21, 2011, at the age of 41, leaving his wife, Alison Carl White, and two young children. We are heartbroken for this loss.

Scott was a long-time supporter and partner of EarthCorps. As a young staffer, working for King County Councilmember Cynthia Sullivan, Scott wrote much of the original documentation that created the landmark public-private partnership that became EarthCorps.

Scott continued to support the corps in many ways, as a legislator, volunteer, and role model for the young adults in our program.

We were planning to surprise Scott by giving him our highest award—the Cynthia Sullivan Award at our annual gala on October 22, 2011. He earned it for his outstanding role in promoting environmental stewardship and civic engagement in King County.

We will always remember Scott as a true friend and for his leadership in helping to start and sustain EarthCorps.









REFLECTIONS FROM THE FIELD

"Our conversations changed as we spent more time in the forest. Before we would talk about American holidays and how they were different from Nepalese festivals. Now we discussed the underlying concepts of belonging to a place and how family and community helped center our identities. The universal and basic feelings of hunger, fatigue, and camaraderie were now central. We had taken off our cultural overcoats to find the human underneath."

-ZACHARY MCBRIDE, 2011 CREW LEADER

PROGRAMS

EarthCorps is a life-changing experience. Our goal is for everyone who works with us to develop confidence, a sense of accomplishment, and a lifelong connection to the environment. EarthCorps trains the next generation of environmental leaders and global citizens.

EarthCorps' programs create a sense of community ownership and responsibility for our natural resources, foster cross-cultural and intergenerational understanding, promote civic engagement and encourage volunteerism.

In 2011, EarthCorps Corpsmembers and volunteers provided 120,000 hours of environmental service throughout the Puget Sound. We connected thousands of people to leadership development, cross-cultural understanding and environmental service-learning projects.

For more information about EarthCorps programs, visit www.earthcorps.org

CREW LEADERS

Hannah Beach Anna Belova Natalya Bender Sam Israel Zachary McBride Mike McKenzie Andy Szymczak AJ Velon

VOLUNTEER TEAM

Irena Castello Hamilton Anderson Kelly O'Callahan Becky Pittman Isaac Rayola

CORPSMEMBERS

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EXTERN PARTNERS

Cooper Center Duwamish River Cleanup Coalition Ferry Beach Ecology School, MA Global Visionaries iLEAP People for Puget Sound YMCA Camp Huckins, NH

OFFICE VOLUNTEERS

Matt Allen Brian Castello Blair Edwards



ACCOMPLISHMENTS

60 environmental leaders trained 14,130 volunteers led 120,000 hours of service 29 school partnerships 56,053 plants installed 16.4 miles of trail maintained 2,733 acres in restoration



CHISM BEACH PARK: EXTREME MAKEOVER

In September 2011, EarthCorps tackled the first large scale restoration effort in the history of Bellevue's Chism Beach Park, nestled on the shores of Lake Washington. After months of hard work within the heavily infested natural areas that surround the public shoreline — including three volunteer events — EarthCorps crews, along with hundreds of volunteers, successfully removed nine acres of invasive plants. This is the equivalent of almost seven football fields! The next phase of this extreme restoration makeover will include beautification through native tree and shrub planting.



RESTORATION SITES

AUBURN: Hatchery Park BELLEVUE: Chism Beach Park, Kelsey Creek Park, West Highlands Open Space, Wilkins Creek Basin BOTHELL: Sammamish River Park BOW: Blanchard Mountain: Lily Lakes Trail BURIEN: Salmon Creek Ravine Park, Seahurst Park CARNATION: Camp River Ranch CEDAR RIVER: Cedar River-Dorre Don Natural Area CONCRETE: Baker Lake Road DUVALL: Private Property ENTIAT: Entiat National Fish Hatchery EVERETT: Horizon Elementary School (Horizon Community Wetland) FALL CITY: Private Property FEDERAL WAY: Brooke Lake Blueberry Park FIFE: Jordan/Lower Hylebos Nature Park FRIDAY HARBOR: San Juan National Historic Park GRAHAM: Maxine G Nature Conservancy INDIANOLA: Doe-Kag-Wats Estuary ISSAQUAH: Private Property ISSAQUAH - KLAHANIE: 242nd Ave Natural KENMORE: Swamp Creek Park KENT: Lake Fenwick Park, Stoneybrook Stables **KIRKLAND:** Carillon Woods, Cotton Hill Park, Everest Park, Jasper's Dog Park, Juanita Bay Park, Juanita Creek Watershed, Kiwanis Park, Watershed Park LEAVENWORTH: Chiwawa Loop Restoration Road, Tall Timber Ranch LYNNWOOD: Lake Stickney MAPLE VALLEY: Cedar Grove, Cedar River, Fred Habenicht Park, Taylor Reach Natural Area, Private Property MERCER ISLAND: Pioneer Park, Wildwood Park MILTON: East Hylebos Ravine MONROE: Private Property MT. VERNON: Walker Valley ORV Park - DNR Rec Area NORTH BEND: Alpine Lakes Wilderness Area (Island Lake, Pratt Lake, Snoqualmie Lake), Cedar River Watershed ORTING: Tahoma Farms Parkland: Schibig-Lakeview Nature Preserve **REDMOND:** View Point Open Space **SEATTLE:** Beaver Greenspace: Chicago St., Fauntleroy Park, Frink Park, Golden Gardens Park, Interlaken Park, Kingfisher Natural Area, Kinnear Yesler Creek **SHELTON:** Oakland Bay Historical Park, Sunset Bluff Property Shoreline: Boeing Creek Park, Cromwell Park, Hamlin Park, Innis Arden Reserve, Kruckeberg Botanical Garden, Paramount Area SKYKOMISH: Alpine Lakes Wilderness Area: Necklace Valley SNOQUALMIE: Snoqualmie Falls STANWOOD: Port Susan Bay Preserve SULTAN CITY: Fisherman's Park Tacoma: Clear Creek, Creek Estuary, Tahoma Salt Marsh, Yowkwala TUKWILA: Codiga Park, Mitigation, Tukwila City Hall VASHON ISLAND: Maury Island Marine Park, Whispering Firs Bog WOODINVILLE: Brightwater Treatment Plant, Little Bear Creek, Woodin Creek Park, Woodinville Park

DONORS, CONTRIBUTORS & PROJECT FUNDERS









REI, Seattle International Foundation, SITY Foundation, The Starbucks Foundation, City of Tukwila, Washington Department of Natural Resources

\$10,000 - \$24,999

Anonymous, American Foundation, The Amgen Foundation. The Bullitt Foundation. The Burning Foundation, Cascade Columbia Fisheries Enhancement Group, Cascadia Conservation District, City of Federal Way, Forest Foundation, Klorfine Foundation, Mason County Parks and Trail, National Park Service, Peach Foundation, Peg & Rick Young Foundation, People for Puget Sound, Wally Pereyra, RealNetworks Foundation, EarthCorps is a member of EarthShare Washington. Many companies and government agencies sponsor workplace giving campaigns through which you can designate a donation to EarthCorps.

The Russell Family Foundation, Sustainable Path Foundation, The Trust for Mutual Understanding, University of Washington, WA DNR Urban and Community Forestry Program, Wiancko Charitable Foundation, City of Woodinville

\$5,000 - \$9,999

EarthShare

Adopt-a-Stream Foundation, Friends of Marymoor Park, Wendy Glant and John Diefendorf, Greater Tacoma Community Foundation, Hendrix Foundation, The Nature Conservancy, Norman Raab Foundation, Seattle Public Utilities, Seattle Works, Snohomish Conservation District, Wells Fargo

OVER \$100,000

City of Bellevue, City of Shoreline, Seattle Parks and Recreation, Washington Commission for National and Community Service

\$50,000 - \$99,999

The Boeing Company, City of Kirkland, Eric and Margaret Rothchild, United States Forest Service

\$25,000 - \$49,999

Citizens for a Healthy Bay, Esurance, Forterra, King Conservation District, King County Department of Natural Resources, Klahanie Homeowners Association, City of Mercer Island, National Fish and Wildlife Foundation and FedEx, Puget Sound Energy,

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Stight Wilson and Deboard Davis
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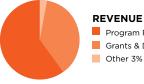
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THANK YOU

Statement of Activities

for the year ended December 31, 2011

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
REVENUE				
Program Services	1,416,801	-		1,416,801
Government Grants	285,912	-		285,912
Other Contributions and Grants	415,022	133,000		548,022
In-Kind Contributions	31,150	-		31,150
Fundraising Events, net of expenses	40,176	-		40,176
Investment Income and Misc.	11,015	-		11,015
Contribution of Friends of the Hylebos net assets	9,760	-		9,760
Funds Released from Restrictions	74,500	(74,500)		-
Total Revenue	2,284,336	58,500	-	2,342,836
EXPENSES				
Program Services	1,964,721	-	-	1,964,721
Management and General	215,512	-	-	215,512
Fundraising	87,790	-	-	87,790
Total Expenses	2,268,023	-	-	2,268,023
CHANGE IN NET ASSETS	16,313	58,500	-	74,813
Net Assets Beginning Of Year	1,065,502	74,500	3,300	1,143,302
Net Assets End Of Year	1,081,815	133,000	3,300	1,218,115





EXPENSES

Program Services 87%
 Management & General 9%
 Fundraising 4%

Statement of Financial Position

at December 31, 2011

Permanently Restricted	
Temporarily Restricted	133,000 3,300
Total Unrestricted	1,081,815
Designated for operating reserves	325,000
Undesignated	756,815
Unrestricted	
Net Assets:	
Total Current Liabilities	139,357
Deferred Revenue	1,011
Accrued Vacation	32,989
Accrued Payroll	42,078
Accounts Payable	63,279
LIABILITIES AND NET ASSETS	,,
Total Assets	1,357,472
Unemployment Trust Deposits	66,328
Net Property and Equipment	69,125
Investments - Endowment Funds	5,047
Cash & Cash Equivalents - Board Designated	325,000
Total Current Assets	891,972
Prepaid Expenses	18,674
Accounts Receivable, net	325,012
Pledges Receivable	51,864
Investments	173.599
Cash & Cash Equivalents	322,823

IN-KIND CONTRIBUTORS : Air Combat USA, Archery Summit Winery, Anna Belova, Briyana Bembry, Black Bottle, The Boeing Company, Virginie Bourgue, Brown Bear Carwash, Barb Bruell, Pipo Bui, The Burke Museum, Cascade Bicycle Club, Cascadian Edible Landscapes, Century Ballroom, Marty Chakoian and Patti McClure, Chinook Book, Clif Bar, George and Jenn Cooper, Keith Cousins, Charlie Crissman, Detlef Schrempf Foundation, Dimitriou's Jazz Alley, Dry Soda, Dunham Cellars, EarthCorps Board of Directors, EarthCorps Staff, Edible Seattle, Ella Elman, Environmental Science Center, Max Feingold, Fenwick & West LLP, Val and Kent Ferris, Fitch, Kym Foley, John Foster, Mark and Adele Freeland, Friends of the Hylebos, Gaston Photography, The Grand Hyatt Seattle, Hatterdashery, HRnovations, Lydia Imhof, Impressions Photography, Samuel Israel, Issaquah Depot Museum, Ivar's and Kid Valley restaurants, Jillians, Jones Soda, Wayne Jones, Kaffeeklatsch, Jessica Klein, Jessica Levine, Puje Lkhagvasuren, Longview Fibre Paper and Packaging Inc., Lullaby Winery, Douglas B. MacDonald, Majestic Bay Theaters, Mary Cairns Photography, Karen Matsumoto, Allison May, Lance McIntosh, Mighty O Donuts, Krissy Moehl, The Mountaineers, Museum of Flight, National Wildlife Federation, Nordic Heritage Museum, NW Food Trip, Kelly O'Callahan, Asela Ongarbayeva, Paca Pride, Ann Parker-Way, Patagonia, Perkins Coie, Becky Pittman, Portland Center Stage, REI, Lina Rose, Margaret Rothchild, Samadhi Yoga, Jacobus Saperstein, Mike Schaefer, Seattle Aquarium, Seattle Audubon, Seattle Children's Theatre, Seattle Coffee Works, Seattle Fire Department, Seattle Children's Theatre, Seattle Coffee Works, Seattle Company, Bettina Stix, Dianna Stockdale, Whitney Styer, Teatro Zinzani, Tony's Coffee, Tutta Bella, AJ Velon, David Williams, Nathaniel Willson, Woodland Park Zoo. Becca Ybarra

> Ve do our best to keep reporting as accurate as possible, and apologize for any errors. Please contact Julia Maywald with any conerns, 206.322.9296 x203 or julia@earthcorps.org.



WE ARE EARTHCORPS

If EarthCorps were a person, how would you describe us? The global branding firm FITCH helped us answer this question through the words you see in this report. FITCH strategists and designers worked closely with EarthCorps' team to unwrap the organization's core strengths, values, theory-of-change and methodology to visually embody them in a refined identity. EarthCorps is about our leaders, who improve places ranging from Seattle's urban forest to the Sumatran jungle, and inspire others to pitch in and make change, too. The simple graphic elements reflect our grassroots heritage, and effectively convey EarthCorps' unique personality as a *hard-working, inclusive, passionate, optimistic* and *fun* environmental service organization.





LOCAL RESTORATION | GLOBAL LEADERSHIP

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